

THE

BEST CHOICE

FOR YOUR

HOME SALE



**TRIUMPH**  
PROPERTY MANAGEMENT

# Kami Zargari & Team

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## Quality Service That Matters

- Triumph Property Management (TPM) was founded by Kamyar “Kami” Zargari; an agent and broker with an unrivalled passion for the real estate industry in Las Vegas.
- As a proud member of both GLVAR and NARPM, Kami has been featured on the cover of Top Agent Magazine and has also been a 2017 honoree of Top Agents 40 under 40 from the GLVAR.
- Kami has spent the past 17 years providing top-notch property management and real estate services. In this time, he has built a passionate team of agents and managers who are all industry experts.



## About Us

Triumph Property Management has quickly become the leading provider property management and real estate services throughout the Las Vegas area. Our experienced team is here to help you find your dream home!





# Our Process Starts...

FIRST, Tell Me About Your House...

- What drew you to this home when you bought it?
- What is your favorite feature of this house?
- What do you like about your neighborhood?
- What are some nearby attractions and amenities?
- What don't you like about it?



# Important Questions

- Why are you moving?
- How soon do you need to move?
- What are you looking for from your agent?
- Do you anticipate any major challenges with selling your home?
- What will you do if your home doesn't sell?

This information will help me determine the best course of action as we go through the process of selling your home.





# MY SIGNATURE APPROACH

- I believe in an upfront no-nonsense approach to selling real estate
- I will tell you if either I or my company is not the best fit for your situation
- I will be honest about the pricing of your property

## ***I ALSO BELIVE IN STAYING EDUCATED***

I take quarterly classes to stay current with my industry, regulatory standards, and other real-estate-related topics. Continued education is a Triumph core value.

## Why I'm the best realtor for you:

What really sets me apart from other agents is my local market knowledge and ability to communicate effectively.



# Why I'm Different



**UNIQUE  
SELLING PROPOSITION**



**DIVERSE SKILLS,  
INTERESTS, AND  
PERSONAL BACKGROUND**



**ONGOING TRAINING,  
AWARDS, AND  
ACHIEVMENTS**



# What does 'Realtor' mean?

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- Only Real Estate Agents who are members of the National Association of Realtors® can use this term.
- Realtors subscribe to a higher code of ethics.
- Realtors are required to have additional education.
- I'm a member of the Local, State, and National Association.







# Client Testimonial

We have had the good fortune to have worked with Triumph for the past three years both in making a purchase as well as property management. Over the years, the service has been outstanding. They are always responsive and completely invested in making sure our needs are met. Concerns are always addressed promptly and efficiently.

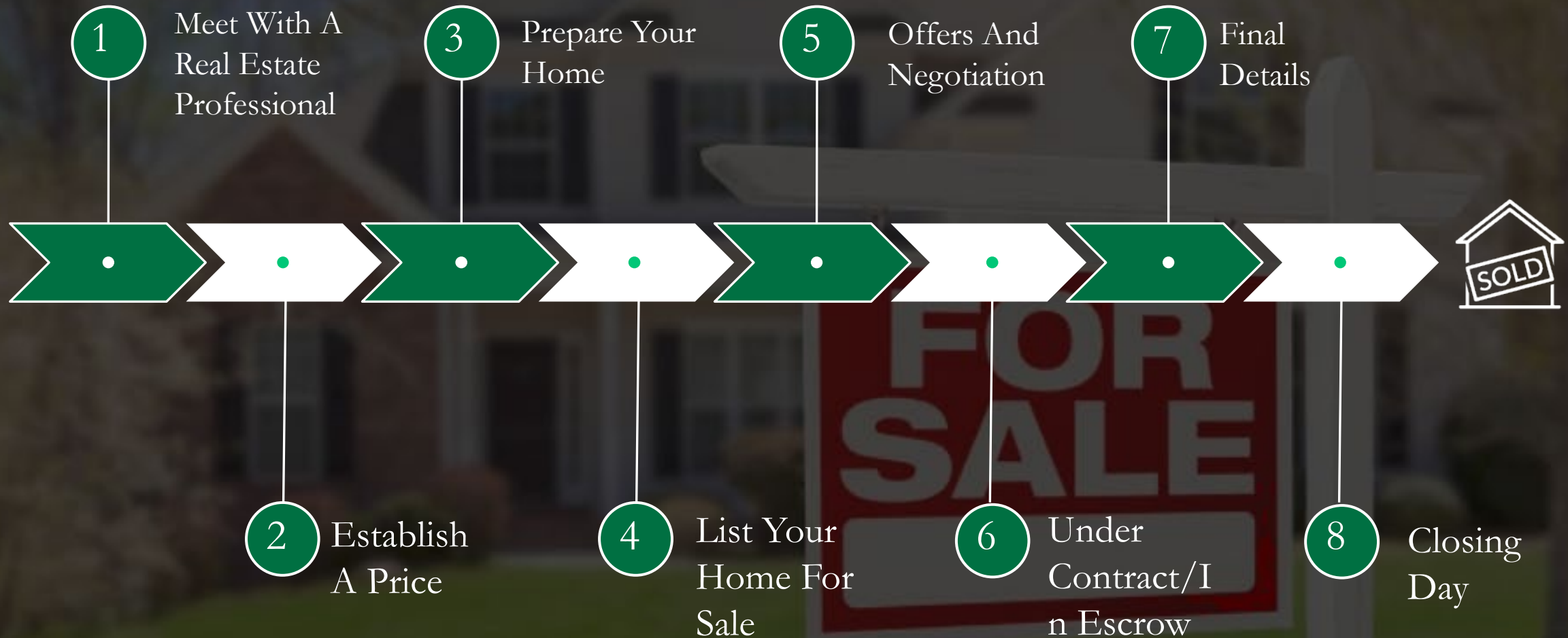
Our most recent interaction was a home purchase this month. Moshe was outstanding! Buying a home, especially during this period, is a stressful experience. Moshe anticipated every concern along the way and went way beyond the call of duty to make this a smooth transaction. He was professional, fully earned our trust and showed us that he is completely devoted to his clients. We are so grateful!

Positive: Professionalism, Quality, Responsiveness, Value

- Esther Markel



# THE SELLER'S ROAD MAP

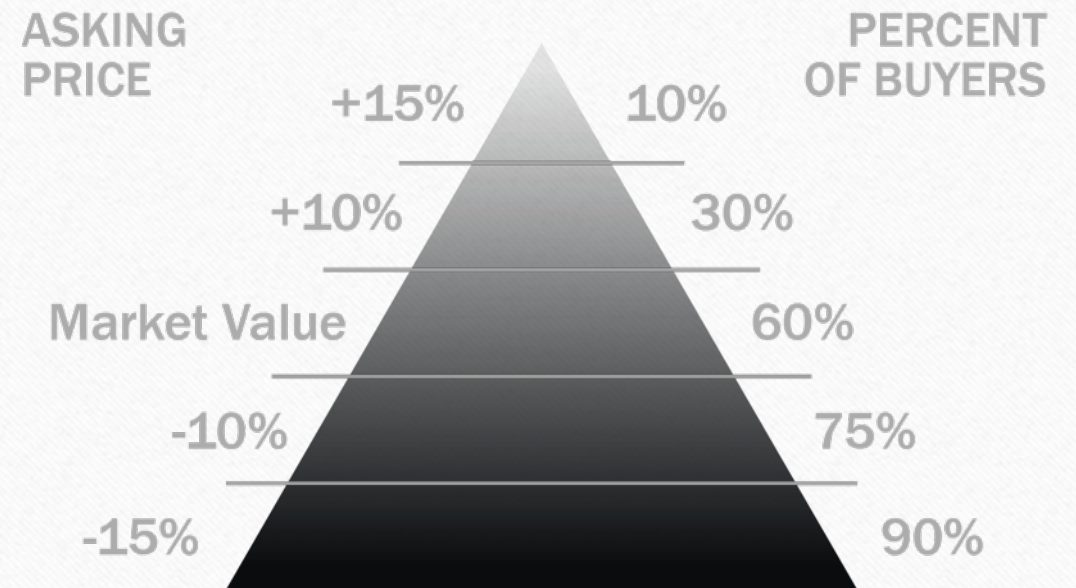






# The Price Derivative

Every property will sell and has the potential to sell quickly, and the price is the No. 1 factor controlling this outcome.





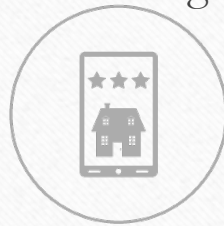
# What Is A Comparable Market Analysis Based On?

- Sales from all real estate agents and companies
- Public records (in addition to MLS records)
- All sold listings of comparable quality
- Active listings to demonstrate supply and competition
- Withdrawn/expired listings to demonstrate a possibly overpriced listing

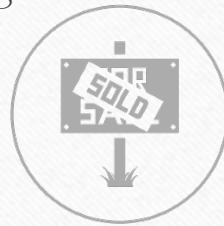
Much of my marketing starts immediately after we agree on a price for your home. However, the best marketing in the world will never sell an overpriced home. That's why we need to get it right.



THE RIGHT PRICE



GREAT MARKETING



SOLD!

## Comparable Market Analysis

Pricing & Marketing  
Your Property



# Getting Started

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Getting started is easy. Once we have agreed on a price and I have answered all of your questions, we have a little paperwork to complete. Then I can have your home on the market in as little as 4 days.

Selling your home is a big deal and I take the task very seriously. The fact that you have considered me to help you accomplish this means the world to me!

*Kami Zargari*

**THANK YOU!**



**Kami Zargari**  
Realtor | Las Vegas, NV



# Meet Part Of The Triumph Team



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“We take the burden off of your back”

